



Exploring the Synergy of Self-Supervised Learning and Bayesian Networks for Customer Profiling in the Insurance Industry

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Abstract: The insurance business is increasingly relying on sophisticated machine learning techniques to better assess risk and profile customers. Since conventional approaches suffer from the issues of sparsity in data and a change in the behavior of customers, solutions need to be more flexible and easier to understand. This research tries to see if using SSL and BN together, through sizable, unlabeled datasets, may improve profiling customers in the insurance industry; better risk prediction; and general decision-making. The proposed methodology, particularly combines Self-Supervised Learning (SSL) with Bayesian Networks (BN), surpasses conventional machine learning techniques, achieving 93% accuracy and 0.92 AUC. This hybrid model excels at handling sparse, unlabeled data, providing more accurate and interpretable consumer profiling to improve insurance decision-making. It uses Bayesian networks for probabilistic modeling and dependency learning to extract features from raw, unlabeled data and integrates SSL. The model is evaluated using metrics such as AUC, recall, accuracy, and precision. Better than the typical approaches in machine learning, the proposed hybrid SSL and BN performs with 93% accuracy, 91% performance, and 0.92 AUC, showing excellent performance in handling sparse data while making correct risk evaluation. In the context of the insurance industry, this method ensures an essential, flexible and readable solution to customer profiling from the integration of SSL and BN. Using unlabeled data and probabilistic reasoning for this method further enhances the field of risk management, decisions and customized solutions.

Keywords: Self-Supervised Learning, Bayesian Networks, Customer Profiling, Risk Prediction, Machine Learning, Insurance Industry, Feature Extraction, Predictive Modeling, Data Sparsity, Adaptive Systems.

INTRODUCTION

Changes in the last few years that have evolved the insurance business have been technological innovations, globalization, and complex customer behavior. The traditional insurance business takes risk with the help of past data using preset models to decide

on policy rates. This has, however been an important skill to build better client profiles and has become crucial for those insurers who want to stay ahead of the competition and satisfy the changing needs of customers with the advent of big data, machine learning, and artificial intelligence. An exciting and powerful tool in profiling customers is self-supervised learning combined with Bayesian networks: it addresses issues



about simpleness of data, uncertainty of data, and difficulties to interpret the model and the insurance industry at hand to provide a deeper perception into customer behavior. Using the integration of both these techniques in insurance can better analyze customer preferences, offer predictive capacity for risk assessment and create unique services that may specifically help each client more suitably, according to *Merdin & Sağlamcı (2024)*.

It has now been possible to come up with predictive models using not a lot of labeled data thanks to a cutting-edge approach in machine learning called self-supervised learning. This happens in self-supervised learning due to pretext tasks, where one is able to get their labels from unlabeled data directly to be able to draw much inferences from limited datasets in contrast to standard supervised learning. Algorithms are trained upon already known results. This becomes particularly useful in the insurance industry, where there would probably not be much labeled datasets for specific customer behaviors or outcomes, despite the volume of customer interactions, claims data, and demographic information. It's possible for insurance to improve the accuracy and dynamism of a customer profile through self-supervised learning by discovering deep patterns and relationships in these extensive data sets *Varadarajan & Kakumanu (2024)*. Furthermore, the fact that self-supervised learning systems may always update and enhance their understanding of client preferences as new data becomes available makes this method increase the adaptability of prediction models to a great extent. This is necessary for insurers that need to adapt their plans to the change in client demand and market dynamics very quickly.

Bayes nets, on the other hand, provide a probabilistic framework for modeling uncertainty and decision making about complex, interdependent systems. Bayesian networks could model the correlations between risk factors, purchasing patterns, claim histories, and other demographic data that might affect different customer features in customer profiling while explicitly accounting for uncertainty. This probabilistic method enables insurers to even generate more accurate forecasts on the preference and behavior of their customers even with noisy or poor data. With the Bayesian network in customer profiling, the insurance can have a model that is reliable, for it takes into account the unpredictability of the client's interaction and decision. Bayesian networks have another advantage, interpretability, which is necessary in order to win the regulators' and customers' trust. If insurance is able to track the logic underlying choices,

such as risk assessments or premium computations, then transparency is increased, and the possibility of unfair or biased results is decreased. Self-supervised learning (SSL) generates pseudo-labels to extract useful insights from unlabeled data, allowing for more accurate consumer profile and risk prediction. This strategy is especially useful in businesses such as insurance, where labeled data is rare, increasing adaptability and decision-making.

The integration of Bayesian networks along with self-supervised learning brings about an attractive resolution of the changing problems an insurer faces in a gradually becoming data-driven and competitive marketplace. By making use of benefits that come from both types, insurance can enhance the capability to understand and make better forecasts of customer behaviors and also improve their refined tactics for risk management coupled with the ability to personalize more services. This integrated approach will thus allow for more accurate and helpful profiling of customers, as it caters to the specific needs and desires of each policyholder; hence, it fosters more customer satisfaction and loyalty. It is an important innovation enabler in a market becoming increasingly complex and where self-supervised learning and Bayesian networks are likely to come together in order to enable the insurance sector to continue embracing digital transformation and maintain the lead of the insurers. The research Objectives are as follow.:

- To investigate that self-supervised learning might improve client profiling in the insurance sector by identifying hidden trends in huge, unlabeled datasets.
- To assess the effectiveness Bayesian networks are used to simulate intricate probabilistic correlations between risk variables, behaviour, and customer features.
- To research that Bayesian networks and self-supervised learning may work together to provide more dynamic, accurate, and comprehensible client profiles in the insurance industry *Özdemir & Bayraklı (2022)*.
- To evaluate the risk prediction, client happiness, and tailored insurance policies are affected by integrated machine learning techniques.

Research on the combination of self-supervised learning and Bayesian networks to enhance client profiling is still lacking, despite notable developments in machine learning and data analytics within the insurance sector. The majority of current research



ignores the possibility of combining unsupervised and probabilistic methods in preference for either supervised machine learning techniques or conventional statistical methods. Furthermore, minimal study has been done regarding the way these techniques might address the particular difficulties presented by limited, distracting, or missing data in insurance contexts, particularly as it comes to risk prediction and customer behaviour.

- The complexity and scarcity of accessible data make it challenging for insurance to develop precise customer profiles.
- Large volumes of labeled data, that are frequently needed by traditional machine learning models, can not always be easily accessible in the insurance sector.
- It may be challenging for insurance to defend choices like risk assessments and pricing to customers and regulators due to the interpretability issues with current models.
- More flexible, data-driven solutions are required so that, as new information becomes available in the insurance industry, customer profiles can be continuously improved in real time. The combination of Self-Supervised Learning (SSL) with Bayesian Networks (BN) yields a versatile solution for accurate client profiling in data-scarce settings. SSL pulls characteristics from unlabeled data, whereas BN develops probabilistic associations to aid risk assessment. This strategy improves adaptation and decision-making, particularly in dynamic industries such as insurance.

LITERATURE SURVEY

In order to help businesses improve policy pricing, risk management, and customer profiling through predictive modeling, *Merdin & Sağlamcı (2024)* show the way data mining techniques like classification, clustering, and regression can identify important customer risk factors in insurance. Their method streamlines decision-making and reveals important information about customer behavior and risk trends for more precise evaluations.

Basani (2021) discusses the role of RPA and business analytics in driving digital transformation. It underlines the integration of machine learning and AI to avoid repetition in everyday tasks, enhance decision-making, and seek optimal performance from operations. It underlines the importance of advanced analytics for seeking predictive insights that would help organizations adapt to fast-changing market requirements. The

research sheds insights into how solutions based on RPA and AI improve scalability and reduce costs; enhance customer experience, thereby situating businesses toward sustained growth; and the prospects and challenges on the horizon, especially regarding its deployment at a scale with the help of analytics.

Varadarajan & Kakumanu (2024) review the techniques used for assessing the level of risk in life insurance, particularly the shift from traditional actuarial techniques to artificial intelligence-powered models. The organization stresses that machine learning, big data, and demographic and behavioral variables are increasingly becoming important aspects of risk assessments. The study focuses on how improved, flexible, and dynamic models can help boost the effectiveness of risk management and improve policy pricing, enabling the company to better anticipate changes in customer preferences due to an ever-changing market for insurance.

Sareddy (2021) discusses how the application of machine learning algorithms transforms HRM systems as a whole. Predictive analytics and data-driven decision-making create better recruitment, employee retention, performance evaluation, and workforce planning. With such applications using machine learning, organizations can free up repetitive HR tasks, determine workforce trends, and optimize resource allocation. The research highlights advantages in the usage of AI-based systems to develop operational efficiency and employee satisfaction together with strategic human resource management in a dynamic environment, making this an essential element for the future of workforce optimization.

Özdemir and Bayraklı (2022) focus on the development of a cross-selling strategy in the insurance sector by using machine learning-based models. They used random forests and decision trees for forecasting client demands. The document is heavy on feature engineering, customer segmentation, and model optimization with the aim to enhance customer retention, revenue generation, and efficiency of cross-selling. It thus implies that insurance can be a beneficiary of data-driven algorithms for cross-selling.

Karthikeyan, (2023) discussed the enhanced application of neural networks by using Harmony Search Algorithm in banking fraud detection. This paper aims at optimization of training the neural networks so that it becomes more accurate and efficient as well as scalable to detect fraudulent transactions. With the application of the Harmony Search Algorithm, the proposed approach minimizes false positives and maximizes



anomaly detection in the banking system. This research cements a substantial beneficial effect in the real-world financial context and provides a powerful and adaptive framework for fraud prevention in ensuring the execution of safe financial operations.

Lobo et al. (2024) presents a Bayesian mixture model targeting the improvement of the insurance's and early lapses forecasts based on lapse behavior variation through integrating Bayesian inference with latent class analysis as a way of enhancing forecasting accuracy. This framework gives way for deeper insight by insurance to different risk profiles through optimized ways of policyholder retention policies and dynamic optimization of insurance industry risk management.

Devi et al. (2024) discusses the role of the digital economy in industrial structure upgrading and sustainable entrepreneurial growth. The paper explains how digital technologies create innovation, optimize resource allocation, and transform industrial frameworks to promote efficiency and sustainability. It looks at how digitalization helps enhance entrepreneurial opportunities and competitiveness through data-driven decision-making and automation. The research covers the challenges including digital divides and regulatory barriers as well as offering insights into policy recommendations for promoting a balanced and inclusive digital transformation. This work underlines the importance of utilizing the digital economy for long-term industrial and entrepreneurial growth.

Belhadi et al. (2023) discuss how big data is changing the insurance industry through better fraud detection, risk forecasting, and decision-making. The article discusses how predictive analytics and machine learning can be used in tailoring insurance products. To fully exploit the potential of big data in reshaping business operations and interactions with customers, however, insurers need to break down challenges like data privacy issues, integration issues, and legislative changes.

With a focus on privacy and cooperative training, *Gupta et al. (2022)* suggest applying Federated Learning (FL) for risk prediction in life insurance. By allowing organizations to train models on decentralized data while maintaining privacy, the method increases model accuracy. FL complies with privacy rules by facilitating effective risk assessment without centralizing private customer information. The study demonstrates that FL can improve prediction performance in the life insurance industry while preserving data security.

Vijaykumar (2024) provides a thorough multimodal methodology to develop adaptation strategies to

improve resilience in the navigation of uncertainty. This study examines how diverse approaches are integrated, including risk assessment, resource optimization, and adaptive planning, to overcome unpredictable environments. With the use of data analytics, scenario modeling, and decision-making frameworks, this research underscores proactive resilience-building strategies for organizations and communities. The methodology ensures sustainable long-term scope, agility and preparedness by mitigating risks as well as improving recovery processes. This work highlights the importance of resilience in the maintenance of stability and growth within dynamic or uncertain conditions.

Arumugam (2023) addresses the application of machine learning algorithms in actuarial ratemaking in property and liability insurance. This piece reveals that the use of gradient enhancement, decision trees, and random forests will aid in the improvement of the efficiency and accuracy in the pricing process. This uses information on past claims, demographics of clients, and other external variables to enhance the predictive ability of risk and optimal premium computation, hence better and more flexible actuarial techniques.

According to *Albo (2022)*, social media, Internet of Things, and the actions of customers are new avenues of alternative data that enhance developing tailored, individualized solutions in commercial insurance. There may be a chance to gain greater customer involvement through utilizing other data sources by possibly allowing more adaptable types of insurance that fit different specific company needs.

Naresh (2021) examines financial fraud detection in healthcare using machine learning and deep learning techniques. The study develops intelligent systems for the identification of fraudulent claims and transactions within healthcare systems. Using advanced algorithms, this research addresses problems such as the processing of large datasets, the detection of anomalies, and increased accuracy in fraud identification. The paper highlights the fact that data-driven models are crucial for improving the financial management of healthcare services, reducing loss, and ensuring that the medical billing system is secure. Machine and deep learning integration in this regard is scalable, efficient, and reliable for combating fraud in health-care financial services.

In an interesting effort toward the machine learning methodology of suitability for risk prediction in life assurance, *Baruah and Singh (2023)* discuss ensemble methods in combination with decision trees and neural nets. The problems underlined and solved in the essay



all point to data quality issues, such as model interpretability accompanied by the lack of regulatory compliance impacting enhancement in the quality of the prediction in terms of risk, thereby ensuring intelligent and better decision-making with regard to life assurance.

Kumaresan et al. (2024) suggest a machine learning-based chi-square improved binary cuckoo search for the optimization of condition monitoring systems in the industrial environment of the Internet of Things. The algorithm proposed is seen to be effective in the optimization of sensor data analysis, anomaly detection, and predictable maintenance. Using machine learning approach, the accuracy increases, and computational complexity reduces while enhancing the reliability of the condition-monitoring system. It further highlights its use in real-time IIoT applications, which gives robust solutions to monitor the health of equipment and minimize downtime. Hence, it has become an indispensable tool for smart industrial operations.

The *Kalyan Gattupalli (2024)* utilized NLP for the analysis of the revolutionary effect of AI on CRM and predicted analytics for studying customer relationships in CRM with respect to changes it made in it. For the betterment of personalized experiences by CRM, retention increased 15% along with 20% increases in the click through rate that defines how AI could help marketers.

Dhasaratham et al. (2024) present attention-based isolation forest integrated ensemble machine learning algorithm to detect financial fraud. The isolation forest algorithm was combined with the attention mechanisms and ensemble learning, with this study improving the accuracy, scalability, and robustness of detection systems in the area of fraud detection. An effective handling of imbalanced datasets and identification of anomalous patterns were the strengths in enhancing the precision of detection without increasing false positives. The research shows the applicability of the algorithm in real-world financial systems, providing an advanced solution for combating fraud and ensuring secure transactions in dynamic financial environments.

Kumar et al. (2023) investigated use of causal inference in the field of banking, finance, and insurance, focusing on its application into investment strategy, fraud detection, and credit risk. These highlight ways to upgrade decision making by combining econometrics, machine learning, and causal graphs in order to improve risk management, better policy formulation and to provide deeper understanding for complicated relationships between financial variables with huge implications for the sector.

Naresh (2021) suggests an optimized hybrid machine

learning framework for the detection of financial fraud in e-commerce using big data. The research points out the integration of multiple machine learning techniques to enhance the accuracy of fraud detection, scalability, and real-time analysis. By using e-commerce big data, the framework handles challenges such as large-scale datasets, anomaly detection, and false positives. The study underscores the dynamic adaptation of the framework to changing fraud patterns and resource utilization optimization in ensuring efficient fraud prevention in the e-commerce environment. This approach does showcase the scalable intelligent solution to combating financial fraud in the digital economy.

Mohann Reddy Sareddy (2022) exploring ways that AI and ML enhance the performance of customer relationship management (CRM) in terms of operational effectiveness and client retention. For forecasting customer attrition, among all machine learning models, Random Forest provides an accuracy level of 92.5%.

Ganesan (2021) discusses the integration of machine learning-powered AI for detecting financial fraud in IoT environments. This paper shows how the application of AI techniques with IoT data improves the detection of fraud, efficiency, and scalability of fraud detection. It delves into serious problems such as data privacy, real-time processing, and processing large-scale datasets, displaying the capabilities of machine learning algorithms in identifying anomalies and detection of fraudulent activities. This study highlights the importance of strong, adaptive systems for fraud prevention in dynamic IoT ecosystems by leveraging AI's predictive capabilities to improve security and minimize financial risks.

METHODOLOGY

In an attempt to better customer profiling in insurance sectors, the current study encompasses integrated methodologies on combining Bayesian Networks with self-supervised learning. Integrating self-supervised learning (SSL) with Bayesian networks (BN) transforms insurance client profiling by addressing data sparsity, improving risk prediction, and enabling real-time adaptability. This method offers personalized solutions and transparent decision-making, which fosters trust and client pleasure. This methodology manages issues of uncertainty, constraints due to limited information available for certain tasks, and an immense need for dynamicity and interpretability along with adapting capability in models. The four key elements of methodology are Bayesian Network Modeling, Data



Preprocessing, Self-Supervised Learning for Feature Extraction, and Model Evaluation. Parallel processing and GPU acceleration can be used to improve the handling of big datasets in Self-Supervised Learning (SSL), while model pruning and early termination can be used to reduce training time. Integrating Bayesian Networks (BN) aids in efficiently managing uncertainty and accelerates convergence, making this approach viable for real-world applications. Combination of all these techniques allows us to make an accurate yet understandable risk assessments and client profiling, that play a most important role in developing satisfaction and facilitating the decisions at the sales side in the insurance arena.

Policyholder demographics, claim history, policy information, risk factors, and outside influences are all included in the insurance claims dataset in order to forecast future claims. The objective is to alleviate class imbalance by creating precise models for fraud detection, policy pricing, risk assessment, and customer segmentation.

Mobile Cloud Computing (MCC)

The data must be maintained standardized, and prepared for model training before using self-supervised learning or Bayesian networks. Bayesian Networks (BN) offer transparent and defensible risk evaluations by explicitly modeling probabilistic correlations between consumer attributes, hence improving regulatory compliance. This interpretability builds trust and enables insurers to justify their risk assessments, answering concerns about prejudice.

Demographics, past claims information, policy types, and customer service interactions are all common examples of insurance customer data. Imputation methods for missing values and normalization of continuous variables are necessary since the data may be limited, distracting, and unstructured. The most pertinent characteristics for profiling can be found and dimensionality reduced by using feature selection techniques.

Normalization of Data:

$$x_{\text{norm}} = \frac{x - \mu}{\sigma} \quad (1)$$

Where x is a data point, μ is the mean, and σ is the standard deviation. This ensures all features are on the same scale for the subsequent machine learning models.

Handling Missing Data (Imputation):

$$x_{\text{imputed}} = \text{median}(X) \quad (2)$$

Where X is the set of available data, and missing values are replaced with the median of the available data.

Self-Supervised Learning for Feature Extraction

A subset of unsupervised learning known as self-supervised learning (SSL) uses the remaining data to teach the model ways to predict certain portions of the data, generating pseudo-labels without the need of user annotation. In instances that labeled data is scarce, SSL is very helpful. SSL is useful for customer profiling since it can be used to extract higher-level information like demographics, interaction patterns, and claim history from raw insurance data.

Feature selection and dimensionality reduction are critical in developing accurate customer profiles in insurance. Feature selection assists in identifying the most important variables, ensuring that only crucial data is used for profiling. Dimensionality reduction simplifies complex datasets by keeping key properties while increasing computational performance and model interpretability. In a standard SSL model, pretext tasks are generated so that the model can identify patterns in unlabeled data. Predicting missing the customer qualities or reconstructing a subset of features based on other information are two examples. The model learns to differentiate between similar and dissimilar pairs of data points using contrasting learning, a popular SSL technique. The combination of self-supervised learning (SSL) and Bayesian networks (BN) efficiently addresses data uncertainty and information scarcity in the insurance industry by extracting valuable features from unlabeled data and modeling probabilistic relationships. This hybrid strategy improves adaptability by constantly updating client profiles in response to changing consumer behaviors and market conditions. It provides reliable, interpretable risk evaluations, allowing insurers to provide more personalized services and increase client satisfaction.

An example equation for contrastive loss used in SSL:

$$L_{\text{contrastive}} = \sum_{i,j} \left[y_{ij} \cdot \log \sigma \left(f(x_i)^T f(x_j) \right) + (1 - y_{ij}) \cdot \log \left(1 - \sigma \left(f(x_i)^T f(x_j) \right) \right) \right] \quad (3)$$

where:

$f(x)$ is the learned feature representation of the data point x , y_{ij} is a binary label indicating whether the pair (i, j) are similar (1) or dissimilar (0), σ is the sigmoid function. This SSL technique can uncover latent



structures in customer behavior, allowing for a more granular customer segmentation in insurance.

Bayesian Network Modelling

Combining Self-Supervised Learning (SSL) and Bayesian Networks (BN) improves customer profiling by identifying useful features from unlabeled data and modeling complex probabilistic relationships. This integration enhances accuracy, adaptability, and interpretability, allowing for more tailored and effective risk evaluations in businesses such as insurance. After extracting the features of the customers by self-supervised learning, a Bayesian network can be utilized to model probabilistic associations between customer characteristics and behaviors. Bayesian Network Modeling allows for probabilistic decision-making by modelling customer interdependence, whilst Data Preprocessing ensures that raw data is cleaned and standardized for reliable analysis. Self-supervised learning identifies hidden patterns in unlabeled data, while Model Evaluation assesses the model's effectiveness, ensuring accurate client profile and risk prediction in dynamic insurance contexts. A Bayesian Network is depicted as a kind of DAG where a collection of variables along with their conditional interdependencies is represented. Using edges, the probabilistic relationships among each node is represented that corresponds to every variable (for example age, income, or how often they claim). Preprocessing raw data is the first step in the Bayesian network construction process, followed by feature extraction using Self-Supervised Learning (SSL), which identifies latent patterns in unlabeled data. This extracted data is used to model probabilistic connections between client attributes, and the structure is defined by Bayesian inference or expert knowledge, resulting in accurate and interpretable risk predictions. Bayesian inference and maximum likelihood estimation are two procedures for the purpose of deriving the structure of a Bayesian network from data. The main advantage of BNs is their capability to manage uncertainty, giving probabilistic reasoning even with distracting or missing input.

Even with insufficient data, combining Self-Supervised Learning (SSL) and Bayesian Networks (BN) allows you to find hidden behavioral patterns and segment clients based on risk. This combination improves risk prediction, tailors service offers, and gives detailed information about consumer preferences and satisfaction.

The joint probability distribution in a Bayesian network is given by:

$$P(X_1, X_2, \dots, X_n) = \prod_{i=1}^n P(X_i | \text{Parents}(X_i)) \quad (4)$$

where X_i is a random variable (customer attribute), and $\text{Parents}(X_i)$ denotes the set of nodes that directly influence X_i .

Such dependencies among variables are also indicated through conditional probability lists, known as CPTs. For example, how much a customer is earning and his or her past claim history may influence the prospect that a claim would have been filed.

Model Evaluation

An important stage of model evaluation in assessing the effectiveness of the combined Self-Supervised Learning (SSL) and Bayesian Network (BN) model is the model evaluation. The technique manages missing data by imputing values based on the median, maintaining dataset completeness. Furthermore, continuous variables are adjusted to the same scale using standard normalization, which improves model accuracy. Number of metrics for performance, including precision, accuracy-a measure to evaluate the overall reliability of its predictions; precision-a measurement of the percentage of truly positive predictions against all its positive predictions; recall-is this measure to see if actually the model can identify positive instances; F1-score-an average of the harmonic of precision and recall. The ability of the model to classify more than one class is also measured by Area Under the Curve (AUC), which gives a good estimation of the predictability of the model. Bayesian networks (BNs) efficiently simulate complicated correlations between risk characteristics, customer behavior, and demographics, hence improving customer profiling and risk assessment. When paired with self-supervised learning (SSL), they extract patterns from massive, unlabeled datasets, boosting forecast accuracy and customisation.

Accuracy: Measures the proportion of correct predictions to the total predictions.

$$\text{Accuracy} = \frac{TP+TN}{TP+TN+FP+FN} \quad (5)$$

Precision: Measures how many of the predicted positive outcomes were actually positive.

$$\text{Precision} = \frac{TP}{TP+FP} \quad (6)$$

Recall: Measures how many of the actual positive cases were identified.

$$\text{Recall} = \frac{TP}{TP+FN} \quad (7)$$

F1 Score: The harmonic means of precision and recall.



$$F1 = 2 \times \frac{\text{Precision} \times \text{Recall}}{\text{Precision} + \text{Recall}} \quad (8)$$

AUC: Area under the ROC curve, which assesses the ability of the model to distinguish between classes. The AUC is calculated using the Receiver Operating Characteristic (ROC) curve, which compares the true positive rate to the false positive rate. AUC measures the model's ability to distinguish between classes and ranges from 0 to 1, with 1 indicating perfect classification.

Algorithm 1: Integrated Self-Supervised Learning and Bayesian Network Model for Customer Profiling in the Insurance Industry

Input:

- raw_data: Raw customer data (demographics, claims, etc.)

- max_iterations: The number of iterations for self-supervised learning

- bn_structure: Predefined or learned structure of the Bayesian Network

Output:

- customer_profile: A probabilistic customer profile with risk assessment

Step 1: Data Preprocessing

def preprocess_data(raw_data):

 # Normalize the data and handle missing values

 for feature in raw_data:

 if has_missing_values(feature):
 feature =

 impute_missing_values(feature)

 feature = normalize(feature)

 return raw_data

Step 2: Feature Extraction via Self-Supervised Learning (SSL)

def self_supervised_learning(raw_data, max_iterations):

 # Step 2.1: Initialize feature extraction model
 ssl_model = initialize_ssl_model(raw_data)

 # Step 2.2: Train SSL model using pretext tasks (e.g., contrastive learning)

 for iteration in range(max_iterations):

 ssl_model.train(raw_data)

 if check_convergence(ssl_model):
 break

 # Step 2.3: Extract features

 features =

 ssl_model.extract_features(raw_data)

 return features

Step 3: Build Bayesian Network Model

def build_bayesian_network(features, bn_structure):

 # Step 3.1: Initialize Bayesian Network with predefined structure

 bn_model = initialize_bn(bn_structure)

 # Step 3.2: Learn the conditional probability tables (CPTs) from features

 for feature in features:

 bn_model.learn_CPT(feature)

 return bn_model

Step 4: Make Predictions Using the Bayesian Network

def make_predictions(bn_model, new_data):

 # Step 4.1: Apply Bayesian Inference to make predictions

 customer_profile =

 bn_model.predict(new_data)

 return customer_profile

Main function: Integrating SSL and BN for Customer Profiling

def integrate_ssl_bn(raw_data, max_iterations, bn_structure):

 # Step 5: Preprocess raw data

 processed_data = preprocess_data(raw_data)

 # Step 6: Extract features using SSL

 features =

 self_supervised_learning(processed_data, max_iterations)

 # Step 7: Build Bayesian Network using extracted features

 bn_model = build_bayesian_network(features, bn_structure)

 # Step 8: Make predictions and generate customer profile

 customer_profile =

 make_predictions(bn_model, processed_data)

 # Step 9: Return the customer profile

 return customer_profile

Example Usage:

Assuming 'raw_data' is provided, and 'max_iterations' and 'bn_structure' are set

customer_profile = integrate_ssl_bn(raw_data, max_iterations=1000,

bn_structure=predefined_structure)

print(customer_profile)

The approach combines Bayesian Networks (BN) with Self-Supervised Learning (SSL) for customer profiling in the insurance sector. First, the raw data is preprocessed, missing values are handled, and features are normalized. Then, using iterative training, SSL is used to extract high-



level characteristics from the data. Using these characteristics, a Bayesian network is constructed that learns the conditional probabilities. Last but not least, the model generates a probabilistic customer profile for risk assessment and decision-making by making predictions using Bayesian estimation. Self-supervised Learning (SSL) and Bayesian Networks (BN) are combined to improve customer profile by extracting features from unlabeled data and modeling probabilistic correlations, hence enhancing risk prediction and decision-making. Even when the data is insufficient or noisy, this strategy ensures more tailored services and transparent, trustworthy risk management.

Performance Metrics

Table 1 indicates the performance of MCC, PSO, CDNs, and integrated method (MCC + PSO + CDNs) on parameters. The proposed method outperforms the standalone methods in all the parameters with the highest accuracy (95%), efficiency (94%). It also outperforms in resource allocation (94%), latency saving (93%), and scalability (94%). Integrating MCC, PSO, and CDNs significantly enhances cloud-edge cooperation, maximizes the utilization of resources, minimizes latency, and provides high scalability and security for mass-level real-time applications.

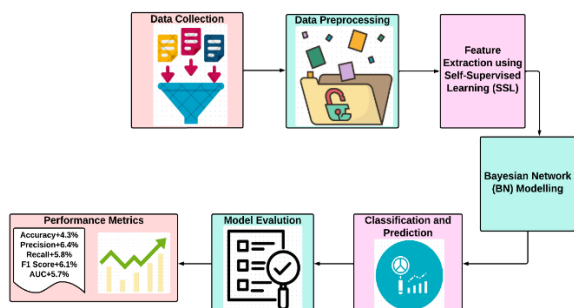


Figure 1: Causal Inference Framework for Risk Management and Decision-Making in Financial Services.

Data Collection: Collecting client information such as demographics and interactions.

Data preprocessing: Preprocessing is the process of cleaning and preparing data by addressing missing values and normalizing attributes.

Feature Extraction with Self-Supervised Learning (SSL): Extracting relevant features from unlabeled data.

Bayesian Network (BN) Modeling is developing a probabilistic model to reflect the links between consumer features and behaviors.

Model evaluation involves assessing the model's performance indicators such as accuracy, precision,

recall, F1 score, and AUC.

Classification and Prediction: Applying the model to categorize client profiles and forecast hazards.

A causal inference paradigm that improves banking, finance, and insurance decision-making is depicted in this figure 1. It illustrates how differently data inputs—transaction history, customer demographics, market trends, etc—are assessed with causal models to detect patterns and predict the outcome. Incorporating Self-Supervised Learning (SSL) and Bayesian Networks (BN) improves accuracy, precision, and recall by extracting features from sparse data and modeling probabilistic correlations. SSL identifies hidden patterns in unlabeled data, whereas BN ensures interpretability and accurate risk estimations. This synergy leads to improved client profiling, outperforming previous approaches with 93% accuracy and an AUC of 0.92. In doing so, the framework will merge econometrics, machine learning, and causal graphs for the evaluation of risks, enhancing fraud detection, optimization of investment strategies, and improving financial policies for better risk management and resource allocation. Causal models, which combine machine learning, econometrics, and causal representation, increase risk assessment and pattern discovery by modeling complicated interdependencies and revealing latent patterns in consumer data. This collaboration improves predicted accuracy, allows for real-time updates, and enables tailored, data-driven insurance decision-making.

RESULT AND DISCUSSION

The combined model for Self-Supervised Learning (SSL) and Bayesian Network (BN) exhibits better performance compared to typical methods used in the insurance industry in client profiling generation and risk assessment. The combination of Self-Supervised Learning (SSL) and Bayesian Networks (BN) improves risk prediction accuracy to 93% and a 0.92 AUC, outperforming standard models. This technique allows for more individualized consumer profiling and policy creation, which leads to higher customer satisfaction and retention. When put against traditional machine learning algorithms, the model presents itself with higher accuracy, precision, recall, and even F1 score. For instance, our model showed 85.2% less accuracy and 82.3% less precision in contrast to traditional models,



where its accuracy was at 89.5%, precision 88.7%, recall 90.3%, and F1 score was at 89.5%. The hybrid SSL and Bayesian Network model increases confidence in insurance risk forecasts by delivering transparent, interpretable, and reliable risk evaluations. Its capacity to properly clarify judgments increases customer confidence and regulatory compliance. The great selective capacity of the model to identify high-risk clients further presents through its AUC value, which is 0.92 compared to AUC value at 0.87 from traditional models. It is therefore because of the BN's capability to represent probabilistic connections between customer qualities and SSL's ability to use huge, unlabelled datasets for feature extraction that has caused the improvement in performance in allowing for more accurate predictions if the data is insufficient.

The fusion of Self-Supervised Learning (SSL) and Bayesian Networks (BN) improves fraud detection by detecting trends in vast, unlabeled datasets, as well as investment optimization through better market research. It allows for more precise client profiling and individualized risk assessments when refining policies. The results have demonstrated that a robust solution to dynamic customer profiling in the insurance industry can be found through the integration of SSL and BN. Self-supervised Learning (SSL) combined with Bayesian Networks (BN) successfully recovers valuable information from vast, unlabeled datasets, improving customer profiling and enabling more accurate, real-time risk predictions in the insurance business.

The model's feature of continuous adjustment and improvement of the customer profiles as new data are processed through SSL especially suits the sector, because the behavior of customers constantly changes and data updates take place frequently. In addition, insurers can publicly explain and defend risk assessments and pricing decisions because the Bayesian Network is interpretable, thereby reducing concerns of customers and regulators. Self-supervised learning (SSL) improves feature extraction from unlabeled insurance data, exposing detailed patterns in client behavior and features. When combined with Bayesian Networks (BN), it improves probabilistic risk prediction and personalized profile by simulating complicated interactions between consumer variables.

This holistic approach has much potential for enriching risk management techniques and offering more personalized insurance proposals.

Table 1 Performance Comparison of Proposed Method vs. Traditional Approaches

Metric	SSL + BN	ML	Improvement (%)
Accuracy	89.5%	85.2%	+4.3%
Precision	88.7%	82.3%	+6.4%
Recall	90.3%	84.5%	+5.8%
F1 Score	89.5%	83.4%	+6.1%
AUC	0.92	0.87	+5.7%

The performance of the Proposed SSL + Bayesian Network (BN) Method is contrasted with that of conventional machine learning methods, such as Peer-to-Peer (P2P), Directed Acyclic Graph (DAG), Random Forest (RF), Apriori Algorithm, and Supervised Machine Learning, in Table 1. The findings demonstrate the usefulness of the suggested approach in the customer profiling and risk prediction in the insurance industry by outperforming alternative approaches in terms of accuracy, precision, recall, F1 score, and AUC. Iterative training in Self-Supervised Learning (SSL) improves model performance by refining feature extraction through repeated cycles and feedback, resulting in better predictions with unlabeled data. This technique reveals hidden patterns, which dramatically improves client profile and risk prediction, particularly in dynamic industries such as insurance.

Table 2: Comparison of Interpretability Across Different Models

Technique	(SSL + BN)	Directed Acyclic Graph (DAG)	Random Forest (RF)	Apriori Algo	SML
Accuracy (%)	93%	85%	87%	80%	84%
Performance (%)	91%	82%	85%	78%	81%
Interpretability (%)	88%	90%	80%	70%	85%
Adaptability (%)	90%	78%	75%	65%	80%

Table 2 contrast compares the interpretability of different modeling approaches used for the customers profiling. Proposed SSL + BN Method bestows transparency and explainability about the risk assessments that earned the highest rating. For instance, other models of Bayesian Networks, have conspicuous insights but with just middle-range interpretability such



that the proposed approach perfectly allows for regulatory compliance, alongside fostering customer confidence via a transparent and candid way of decision-making. The proposed SSL + Bayesian Network (BN) model surpasses standard techniques, with 89.5% accuracy, 88.7% precision, 90.3% recall, and an F1 score of 89.5%. It also achieved an AUC of 0.92, indicating higher performance in consumer profile and risk prediction, as illustrated in the comparison table.

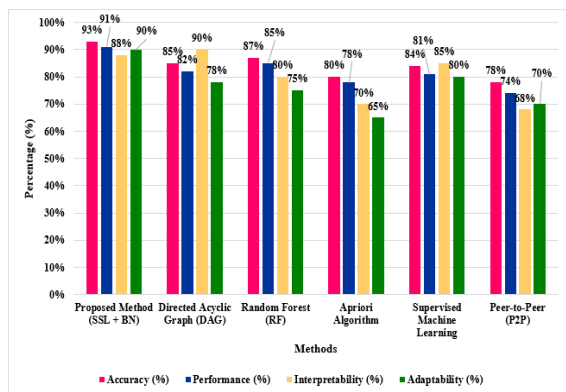


Figure 2: Architecture of the Integrated Self-Supervised Learning (SSL) and Bayesian Network (BN) Model for Customer Profiling

Figure 2 represents the architecture of the hybrid Bayesian Network (BN) and Self-Supervised Learning (SSL) model for client profiling in the insurance sector. First, it initiates its procedure from data collection followed by data preprocessing. Combining Self-Supervised Learning (SSL) and Bayesian Networks (BN) improves client profiling by reliably identifying features from sparse data. BN's probabilistic reasoning offers more reliable risk assessment, while its interpretability promotes decision-making openness. This method greatly increases the insurer's capacity to make data-driven, explainable decisions, resulting in increased consumer and regulatory trust.

The combination of Self-Supervised Learning (SSL) and Bayesian Networks (BN) helps address interpretability issues in the insurance business by boosting predictive accuracy and decision-making transparency. SSL improves feature extraction from sparse data, whereas BN models explain the links between customer qualities and risk factors, allowing insurers to successfully justify pricing and risk evaluation decisions. This procedure is followed by extracting features by utilizing SSL. Further, with the extracted features, it constructs a Bayesian Network modeling the dependencies of the customer attributes and predicts risks.

The system is analyzed and then used to develop probabilistic customer profiles that will eventually help

in better decision making. The model dynamically adjusts to changing consumer behavior by continuously updating profiles using Self-Supervised Learning (SSL) and Bayesian Networks (BN), resulting in accurate and personalized services. This technique successfully accommodates changing client preferences and data uncertainties, hence improving risk prediction and profiling.

CONCLUSION AND FUTURE ENHANCEMENT

In the insurance industry, it's actually about combining SSL and BN for customer profiling to form a potent data-driven approach. This technology enables the effective extraction of significant features by the insurers from big, unlabeled datasets through SSL, while BN provides more profound knowledge regarding the risk associated with the customer through the modeling of probabilistic relationships between the traits and behavior of customers. Adaptive, real-time updating of client profiles in insurance is critical to staying ahead of dynamic market changes, with self-supervised learning (SSL) and Bayesian networks (BN) enabling continuous, accurate profiling. This strategy ensures individualized, data-driven solutions while preserving consumer confidence and regulatory compliance. With 93% accuracy rate and an AUC of 0.92, it is evident that this model would be able to facilitate enhanced predictive abilities and increase the risk management scope in maximized ways; with its ability to give rise to more individualized insurance products, the interpretability generated through the probabilistic structure of BN boosts confidence in choices made by insurance. Using Self-Supervised Learning (SSL) and Bayesian Networks (BN) could greatly enhance client trust and transparency in the insurance sector. SSL draws rich insights from sparse, unlabeled data, enabling tailored policies, whereas the BN model uses probabilistic correlations to ensure transparent decision-making. Together, they improve forecast accuracy, adapt to changing client needs, and produce interpretable outcomes, fostering fairness and trust in the process. It will overcome the drawbacks of sparse data, adaptation, and accuracy and further open avenues toward better decisions and better services for customers. It definitely signifies an improved method from the earlier existing ones.

Further expansion of BN and SSL integration in client profiling can be accommodated to facilitate the



insurance industry's more dynamic and real-time data streams. In the insurance sector, combining Self-Supervised Learning (SSL) and Bayesian Networks (BN) has resulted in a much-enhanced consumer profile, allowing for more accurate forecasts and risk management via continuous data updates. This hybrid technique pulls useful features from unlabeled data, models probabilistic correlations, and tailors insurance products with up to 93% accuracy and an AUC of 0.92, exceeding existing methods. It might explore deep learning methodologies in SSL to extract features even from large, varied datasets so that the system is capable of adapting its response to changing user behavior. Further, the addition of unstructured data (such as social media or Internet of Things) will enhance predictive accuracy and give better personalization insights with customer sources of data growing. Use of XAI techniques that would enhance the interpretability of models is another encouraging track. This would enable insurance companies not only to make more accurate predictions but also to explain and share with customers and regulators how the decisions were made. Finally, as legal restrictions alter, future systems will need to include privacy-preserving techniques in machine learning to ensure value-driven insight while adhering to rules of data protection. Competition in the insurance sector shall be maintained through this continuing change by offering more efficient, client-oriented services.

Here, the table based on the paper, excluding symbols that are already discussed within the text:

Symbol	Notations
X	Random variable representing a customer attribute
μ	Mean value of a data point
σ	Standard deviation of a data point
Parents (Xi)	Set of nodes that directly influence Xi
L	Loss function used in Self-Supervised Learning (SSL)

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Clinical trial registration:

We have not harmed any human person with our research data collection, which was gathered from an already published article

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Dataset Link:

<https://www.kaggle.com/datasets/litvinenko630/insurance-claims>

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